Exhibitor application form – International Pavilion package

Company

Street, P.O. Box

City, postal code

Country

Area code Telephone Fax

E-mail Website

Contact: Mr. Ms. Position

Member of the following trade associations:

Early Bird before 31st March 2020

Application deadline 30th June 2020

Space will be allocated on first come first serve basis as per space availability.

Member of the following trade associations:

Contact:

Mr. Ms. Position

E-mail Website

Company

Address

Telephone

E-mail

We wish to participate and apply for International Pavilion package:

<table>
<thead>
<tr>
<th>Price category</th>
<th>Price</th>
<th>Space request (minimum 6 m²)</th>
</tr>
</thead>
<tbody>
<tr>
<td>☐ Early bird (until 31st March 2020)</td>
<td>EUR 335/m² + applicable taxes</td>
<td>__________ m²</td>
</tr>
<tr>
<td>☐ Regular (after 31st March 2020)</td>
<td>EUR 370/m² + applicable taxes</td>
<td>__________ m²</td>
</tr>
</tbody>
</table>

International Pavilion package:
- This offer addresses exclusively to companies, which do not have the opportunity to take part with a national pavilion and are not granted governmental support from their country.
- The International Pavilion package includes participation fee for one main exhibitor, space, shell scheme and the additional services listed in the International Pavilion flyer (branding, promotion and onsite services). The package prices are fixed and will not be modified. Additional orders are possible at one’s own expense.

Important notes:
- This application form is only valid when the applicant receives a written admission confirmation from the organizer, which signifies the conclusion of the rental contract.
- The organizers cannot guarantee to comply with your demand. Space will be allocated depending on the availabilities.
- In case of cancellation, a minimum of 50% of the participation fee is payable. Please refer to clause A5 of the ‘General terms of participation (A)’ for more details.

Co-exhibitors:
A charge of EUR 252/INR 18,900 plus applicable taxes will be applicable for each co-exhibitor or additionally represented company. Please fill out the form “Application for registration of co-exhibitors or represented companies” attached (page 4).

The attached Special Terms of Participation (B), the General Terms of Participation (A) and the Technical Guidelines (Bengaluru) are recognized as legally binding in all parts. Please note the cancellation conditions under A5 of General Terms of Participation (A). Each applicant acting on behalf of a third party shall be directly liable for meeting the demands of Messe Muenchen India in respect of the above trade fair.

Place : ______________ Date: ______________

Company stamp & signature:
Exhibitor application form – International Pavilion package

Index of products and services (1/2)

Important: mandatory attachment to the productronica India 2020 application form

We shall be presenting exhibits and/or services, which belong to the following product group(s) in the productronica India 2020 product index. This information is necessary for correct space allocations.

Main product groups/clusters:
If items from several main product groups are exhibited, please indicate where the emphasis lies:

<table>
<thead>
<tr>
<th>Semiconductor:</th>
<th>PCB &amp; EMS:</th>
<th>Cables &amp; Coils:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1  Semiconductor production</td>
<td>9  PCB and circuit-carrier manufacturing</td>
<td>17  Production technologies for cables and connectors</td>
</tr>
<tr>
<td>2  Production of displays, LEDs and discretes</td>
<td>10  Electronic Manufacturing Services (EMS)</td>
<td>18  Control production</td>
</tr>
<tr>
<td>3  Photovoltaics production</td>
<td>SMT:</td>
<td>Overall Production Support/Future Markets:</td>
</tr>
<tr>
<td>4  Micronano production/MEMS</td>
<td>11  Component mount technology, pick &amp; place</td>
<td></td>
</tr>
<tr>
<td>5  Clean-room technology</td>
<td>12  Soldering and joining technology for PCBs</td>
<td></td>
</tr>
<tr>
<td>6  Materials processing</td>
<td>13  Test and measurement, quality assurance</td>
<td></td>
</tr>
<tr>
<td>7  Production technologies for batteries and electrical energy storage</td>
<td>14  Product finishing</td>
<td></td>
</tr>
<tr>
<td>8  Organic and printed electronics</td>
<td>15  Production subsystems</td>
<td></td>
</tr>
<tr>
<td>9  PCB and circuit-carrier manufacturing</td>
<td>16  Production logistics and material-flow technology</td>
<td></td>
</tr>
</tbody>
</table>

Product index (1/2): (multiple responses possible)

<table>
<thead>
<tr>
<th>Semiconductor</th>
<th>PCB &amp; EMS</th>
<th>Cables &amp; Coils</th>
</tr>
</thead>
<tbody>
<tr>
<td>1  Semiconductor production</td>
<td>9  PCB and circuit-carrier manufacturing</td>
<td>17  Production technologies for cables and connectors</td>
</tr>
<tr>
<td>1.1 Wafer-front-end processing</td>
<td>10  Electronic Manufacturing Services (EMS)</td>
<td>18  Control production</td>
</tr>
<tr>
<td>1.2 Wafer-back-end processing</td>
<td>11  Component mount technology, pick &amp; place</td>
<td></td>
</tr>
<tr>
<td>1.3 Production of power electronics (IGBT, Power MOSFET, Thyristors, etc.)</td>
<td>12  Soldering and joining technology for PCBs</td>
<td></td>
</tr>
<tr>
<td>1.4 Measurement, detection and control systems for semiconductor production</td>
<td>13  Test and measurement, quality assurance</td>
<td></td>
</tr>
<tr>
<td>1.5 Packaging and assembly materials</td>
<td>14  Product finishing</td>
<td></td>
</tr>
<tr>
<td>1.6 Electronic components</td>
<td>15  Production subsystems</td>
<td></td>
</tr>
<tr>
<td>1.7 Electronic applications</td>
<td>16  Production logistics and material-flow technology</td>
<td></td>
</tr>
<tr>
<td>2  Production of displays, LEDs and discretes</td>
<td>SMT:</td>
<td>Overall Production Support/Future Markets:</td>
</tr>
<tr>
<td>2.1 Display manufacturing</td>
<td>11  Component mount technology, pick &amp; place</td>
<td></td>
</tr>
<tr>
<td>2.2 Manufacturing of Light Emitting Diodes (LED)</td>
<td>12  Soldering and joining technology for PCBs</td>
<td></td>
</tr>
<tr>
<td>2.3 Manufacturing of discrete components (resistors, capacitors, transistors, diodes)</td>
<td>13  Test and measurement, quality assurance</td>
<td></td>
</tr>
<tr>
<td>3  Photovoltaics production</td>
<td>9  PCB and circuit-carrier manufacturing</td>
<td></td>
</tr>
<tr>
<td>3.1 Materials for photovoltaics</td>
<td>9.1  Base materials</td>
<td></td>
</tr>
<tr>
<td>3.2 Photovoltaic production technology</td>
<td>9.2  Circuit-printing tools and photomasters</td>
<td></td>
</tr>
<tr>
<td>3.3 Factory planning and –equipment for photovoltaics</td>
<td>9.3  Tools, machines and accessories for PCB processing</td>
<td></td>
</tr>
<tr>
<td>4  Micronano production/MEMS</td>
<td>9.4  Generating circuit structure</td>
<td></td>
</tr>
<tr>
<td>4.1 Materials/substances</td>
<td>9.5  Chemical processing of PCBs</td>
<td></td>
</tr>
<tr>
<td>4.2 Production equipment</td>
<td>9.6  Heat treatment, drying</td>
<td></td>
</tr>
<tr>
<td>4.3 Test, measurement and adaptation equipment for microtechnology</td>
<td>9.7  Solder-resist technology</td>
<td></td>
</tr>
<tr>
<td>4.4 Sample-handling systems for microtechnology</td>
<td>9.8  Legend printing</td>
<td></td>
</tr>
<tr>
<td>4.5 Assembly and packaging technology for microsystems, microintegration</td>
<td>9.9  Molded Interconnect Device (MID) production</td>
<td></td>
</tr>
<tr>
<td>4.6 Microtechnology applications</td>
<td>9.10 Printed Circuit Board (PCB) handling</td>
<td></td>
</tr>
<tr>
<td>4.7 Nanotechnology</td>
<td>9.11 Special machines for power electronics</td>
<td></td>
</tr>
<tr>
<td>5  Clean-room technology</td>
<td>9.12 Special machines for the production of high frequency devices</td>
<td></td>
</tr>
<tr>
<td>5.1 Clean-rooms</td>
<td>10  Electronic Manufacturing Services (EMS)</td>
<td></td>
</tr>
<tr>
<td>5.2 Clean-room maintenance and control</td>
<td>10.1 EMS for component/chip carrier manufacturing</td>
<td></td>
</tr>
<tr>
<td>5.3 Clean-room equipment</td>
<td>10.2 EMS for component assembly and device manufacturing</td>
<td></td>
</tr>
<tr>
<td>5.4 Clean-room equipment for personnel</td>
<td>10.3 Development-related services</td>
<td></td>
</tr>
<tr>
<td>6  Materials processing</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6.1 Mechanical processing other than PCB</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6.2 Thermal treatment</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6.3 Welding</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6.4 Chemical and electroplate processing</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6.5 Fastening, connecting</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6.6 Laser material-processing systems</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6.7 System periphery for laser-based manufacturing</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Place: ___________________ Date: ____________________

Company stamp & signature:
### Exhibitor application form – International Pavilion package

**Index of products and services (2/2)**

**Product index (2/2):** (multiple responses possible)

<table>
<thead>
<tr>
<th>17 Cables &amp; Coils</th>
<th>18 Colliware production</th>
<th>19 Production materials/equipment and environmental technology</th>
<th>20 Services</th>
<th>21 IT to Production, Industry 4.0</th>
<th>22 Hybrid-component manufacturing</th>
<th>23 3D Printing, additive manufacturing</th>
</tr>
</thead>
<tbody>
<tr>
<td>17.1 Cable and wire processing</td>
<td>18.1 Materials for colliware</td>
<td>19.1 Preliminary products and semi-finished goods, metallic</td>
<td>20.1 Information provision</td>
<td>21.1 Sensor- and actuator networks, Cyber Physical Systems</td>
<td>22.1 Tooling and mouldmaking</td>
<td>23.1 Production equipment and process technology</td>
</tr>
<tr>
<td>17.2 Tools for wiring</td>
<td>18.2 Production equipment for colliware</td>
<td>19.2 Preliminary products and semi-finished goods, non-metallic</td>
<td>20.2 Production services except EMS</td>
<td>21.2 Software: basic systems and development tools</td>
<td>22.2 Tools, tool equipment</td>
<td>23.2 Sub systems and machine components</td>
</tr>
<tr>
<td>17.3 Cable-processing equipment</td>
<td>18.3 Applications for colliware</td>
<td>19.3 Process materials</td>
<td>20.3 Used machines, systems, plants</td>
<td>21.3 Machine software</td>
<td>22.3 Assembly and handling technology, periphery</td>
<td>23.3 Materials</td>
</tr>
<tr>
<td>17.4 Others</td>
<td></td>
<td>19.4 Plant equipment</td>
<td>20.4 Brainware and sales</td>
<td>21.4 Manufacturing software</td>
<td>22.4 Stamping</td>
<td></td>
</tr>
<tr>
<td>17.5 Cable-protection devices</td>
<td></td>
<td>19.5 Decontamination, cleaning, disposal (environmental management)</td>
<td>20.5 Other services</td>
<td>21.5 Business software</td>
<td>22.5 Shaping</td>
<td></td>
</tr>
<tr>
<td>17.6 Processing equipment for cable-protection devices</td>
<td></td>
<td>19.6 Recycling systems, supply, recycling</td>
<td></td>
<td>21.6 Software services</td>
<td>22.6 Surface-finishing equipment, refinement</td>
<td></td>
</tr>
<tr>
<td>17.7 Technology for detachable connections, connectors</td>
<td></td>
<td></td>
<td></td>
<td>21.7 Application specific software</td>
<td>22.7 Injection moulding for plastics</td>
<td></td>
</tr>
</tbody>
</table>

**Which sectors do you supply?**

- Automotive
- Aviation and aerospace
- Consumer electronics
- Electrical engineering
- Energy technology
- Home entertainment
- Industrial
- LED/lighting manufacturing
- Measuring, control and automation technology
- Mechanical engineering/apparatus production
- Medical
- Military and defense
- Office and data processing technology (OEM)
- Other manufacturing industry
- PCB (Printed Circuit Board) manufacturing
- Railway technology
- Semiconductor manufacturing
- Service sector
- Telecomunications
- Trade (specialized retail, retail, distribution)

**Top 5–Target companies**

Please indicate here, which companies you would like to connect with onsite:

---

**Target department/s**

Please indicate here, which is/are your target department/s (sourcing, design etc.):

---

**We are also interested in...**

- productronica, Munich, Germany (productronica.com)
- productronica China, Shanghai (productronica-china.com)

**Place: ___________________ Date: ____________________**

**Company stamp & signature:**
Co-exhibitor/additionally represented company
Exhibitor application form – International Pavilion package
(to be filled in by the main exhibitor)

MAIN EXHIBITOR

STAND NO. (if already known) | COMPANY |

Mobile | E-mail | Tel. |

We hereby authorize the company below as co-exhibitor at our stand at productronica India 2020. The company has all technical and commercial documents necessary for the information of visitors concerning the exhibits on displays. The exhibits correspond with the "Index of products and services" of productronica India 2020.

[ ] CO-EXHIBITOR  [ ] ADDITIONALLY REPRESENTED COMPANY

Company |
Street, P.O. Box |
City, postal code |
Country |
Area code | Telephone | Fax |
E-mail |
Contact:  Mr.  Ms.  Position |

Legal representative (president, chairman, general manager, etc.) |

[ ] Manufacturer  [ ] Dealer  [ ] Importer  [ ] Distributor  [ ] Service company (multiple entries possible)

Headquarter of the parent company (address, country):

Under which country would you like to be included in the statistics:

[ ] Headquarters  [ ] Branch country:  

INDEX OF PRODUCTS AND SERVICES

[ ] Semiconductor Cluster  [ ] PCB & EMS Cluster  [ ] Test and measurement, quality assurance
[ ] Semiconductor production  [ ] PCB and circuit-carrier manufacturing  [ ] Product finishing
[ ] Production of displays, LEDs and discrete components  [ ] Electronic Manufacturing  [ ] Production subsystems
[ ] Photovoltaics production  [ ] Services (EMS)  [ ] Production logistics and material-flow technology
[ ] Micronano production MEMS  [ ] SMT Cluster  [ ] Cables & Coils Cluster
[ ] Clean-room technology  [ ] Component mount technology, pick & place  [ ] Production technologies for cables and connectors
[ ] Materials processing  [ ] Soldering and joining technology for PCBs  [ ] Coilware production
[ ] Production technologies for batteries and electrical energy storage  [ ] Organic and printed electronics

The participation fee for each admitted co-exhibitor/additionally represented company is EUR 252/INR 18,900 + applicable taxes and will be charged to the main exhibitor. The fee covers administrative costs, the basic entry in the show directories and free exhibition badges.

Place:  ____________________  Date:  ____________________

Company stamp & signature:
All prices indicated below are net and subject to Indian taxes, which shall be borne by the exhibitor. These further tax requirements in the exhibitor’s state of residence, these taxes shall be borne by the exhibitor as well.

B 1. Application (see A1)
Applications are to be made on the enclosed form, which should be returned to Messe München at the earliest opportunity, filled in and signed with a legally binding signature. One copy is retained by the applicant. The International Pavilion package address offers exclusive to companies, which do not have the opportunity to take part with a national pavilion and are not granted governmental support from their country.

B 2. All domestic and foreign manufacturers or their Indian subsidiaries, general importers and specialist dealers authorized by the manufacturers are admitted as exhibitors. General importers and authorized agents should indicate their commission and the manufacturer whose machines and plants whose manufacturers are not represented at productronica India 2020.

B 3. Permission for co-exhibitors and additionally represented companies (see A1/24)
Permission for co-exhibitors and additionally represented companies must be requested in writing. The following rates are valid: EUR 252.50N/m² + applicable taxes for each co-exhibitor or additionally represented company admitted.

B 4. Participation fees (see A7)
The International Pavilion package includes participation fee for one main exhibitor, space, shell scheme and the additional services listed in the International Pavilion flyer (branding, promotion and onsite services). Please see separate flyer for details. The package prices are fixed and will not be modified. Additional orders are possible at one’s own expense.

B 5. Terms of payment
The deadline for payment given in the invoices must be observed. This application form is only valid when the applicant receives a written admission confirmation from the organizer, which signifies the conclusion of the rental contract. Each square meter or part thereof included is calculated in full in the calculation, the floor area always being considered rectangular, without taking account of projections, supports, service connections and the like. The applicant shall be invoiced for 100% of the projected participation price shortly after receiving the admission confirmation of the application form. This payment will be refunded if the applicant is not admitted to the trade fair, but will be forfeited if unilaterally the applicant withdraws totally from the undertaking. Payment of the invoice is due immediately unless otherwise stated in the invoice, unless otherwise stated. Such a case shall be notified immediately to Messe Muenchen India by the exhibitor upon receipt of the charges from Messe Muenchen India.

B 6. Dates of setting up and dismantling (see A14)
- Setup days: September 22, 2020 from 11:00-20:00
- Show days: September 23-25, 2020 from 10:00-18:00
- Dismantling must be completed by 23.59 on September 25, 2020

An extension is possible only in exceptional cases and at the discretion of Messe München India. The extension for extra costs have to be provided unless it is in writing from the Messe Muenchen India’s Operations Department.

B 7. Stand design and equipment (see Technical Guidelines)

B 8. Terms and conditions for advertising
Advertisements for electrical installation, water, drainage, and telecommunications can be considered only if submitted in due time on the order forms available from Messe Muenchen India. The precise terms of delivery and the connection fees are stated on these forms.

B 10. Restoration of the exhibition areas
All exhibition stands must be handed over to Messe Muenchen India’s Operations Department in their original condition by the stipulated date for completion of dismantling. At the end of the exhibition, exhibitors must remove from the site all the materials especially the double-sided carpet tape used from their stands by the removal times stated in the contract. Storage of unsold exhibits in the halls is not possible.

B 11. Use of equipment
Only cranes, fork-lifts, working platforms and vehicles must be provided that have been approved by the Messe Muenchen India service partners responsible. In special cases, the consent of Messe Muenchen India’s Operations Department is required.

B 12. Transport of track-laying vehicles
Only track-laying vehicles with smooth track plates, that are also approved for public roads, may be driven on the trade fair grounds. The transport of track-laying vehicles into the exhibition halls is permitted only with the express approval of Messe Muenchen India’s Operations Department. The exhibitor is fully responsible for any damage to road surfaces and hall floors.

B 13. Sales regulations
Direct sales and other services or deliveries made from the stand are not permitted. Exhibited goods must not be delivered to purchasers until after the trade fair closes. Sales are permitted only to wholesalers, retail or trade customers.

B 14. Catalog, website, visitor information
An official trade fair catalog, an online database and visitor information will be compiled for the trade fair. All exhibitors (including co-exhibitors, companies at joint stands and additionally represented companies) are included, with the name indicated in the application, in the alphabetical list of exhibitors in these media. The minimum entry contains the exhibitor’s company name, hall and stand number in the alphabetical list of exhibitors. Exhibitors (including co-exhibitors and companies at joint stands) will be offered other entries, e.g. in the “product index”, and other forms of presentation in these media on a separate order form. The forms will be sent to applicants in good time.

Messe Muenchen India assumes no responsibility for the correctness and completeness of the entry data online, including the data entered in the application form by third parties. Such data may only be used for the purpose of the event, and will not be passed on to unauthorized third parties, i.e. to any third party not in a contractual relationship with Messe Muenchen India at the instigation of the exhibitor. Should third parties assert claims against Messe Muenchen India on account of the impermissibility of the material provided, the exhibitor is responsible for the damage for which he is liable. Such claims are to be made immediately to the Operations Department of Messe Muenchen India. The exhibitor is solely responsible for meeting his obligations towards the excluded organizations.

B 15. Exhibitors’ and workers’ passes (see A15)
For the time in which the trade fair is held, each exhibitor receiving the following number of exhibitors’ passes free of charge:

<table>
<thead>
<tr>
<th>Space</th>
<th>Passes</th>
<th>Space</th>
<th>Passes</th>
</tr>
</thead>
<tbody>
<tr>
<td>12–17 m²</td>
<td>5</td>
<td>55–100 m²</td>
<td>30</td>
</tr>
<tr>
<td>18–26 m²</td>
<td>10</td>
<td>101–400 m²</td>
<td>40</td>
</tr>
<tr>
<td>27–54 m²</td>
<td>20</td>
<td>over 400 m²</td>
<td>maximum 50</td>
</tr>
</tbody>
</table>

The number of exhibitor’s passes is not increased for co-exhibitors or additionally represented organizations. Additional exhibitors’ passes are obtainable from the trade fair management. Exhibitors’ passes are intended solely for stand personnel and must not be passed on to third parties.

Workers’ passes for setting up and dismantling of stands are available in the numbers required. These passes are valid during the time of setting up and dismantling. The holder of the pass does not authorize the holder to enter the trade fair center during the event. Workers’ passes must not be passed on to unauthorized third parties, i.e. to any third party not in a relationship of permanent or temporary employment with the exhibitor.

B 16. Circular
Once the stands have been allocated, exhibitors will be informed by circular of further details concerning preparation and organization of the trade fair.

B 17. Alterations
Messe Muenchen India reserves the right to make alterations and additions in matters affecting technical arrangements and safety.
General Terms of Participation (A)

TECHNICAL GUIDELINES (Bengaluru)

A1. Application

All potential exhibitors wishing to take part in the event must express their will to do so by fully completing and signing the application form and submitting it to Messe Muenchen GmbH (Messe München). Messe München is entitled and authorized by Messe Muenchen India (Messen Muenchen) and Messe München to receive, examine, approve, withdraw, or reject applications from exhibitors. Messe Muenchen India's serious interest in taking part in the event as an exhibitor.

All exhibitors must be described precisely on the application form. Co-exhibitors and representatives must be named in the application form. Any application form for participation that contains inaccuracies or other shortcomings must be deemed to be non-binding. Partial applications, i.e., applications for the participation of particular persons or groups, must be specifically indicated as such for the exhibitor. Incomplete applications cannot be accepted.

A2. Eligible exhibitors and exhibitions

The Special Terms of Participation (B), the General Terms of Participation (A), as well as the Administrative Guidelines (C) and (D), are accepted as such and binding with respect to the application documents. The application of the exhibitor represents the contractual offer. The admission or rejection will be confirmed to the exhibitor in writing in due time.

A3. Contract

The contract between Messe Muenchen India and the exhibitor is concluded with the admission of the exhibitor. Messe München is authorized to assign a stand area to an exhibitor, which might deviate from the information in the application form unless these deviations are unacceptable for the exhibitor. A deviation is considered acceptable if Messe Muenchen India does not receive the exhibitor’s rejection of the assignment of the stand area within one week. If an exhibitor rejects a stand area before it has been assigned and the stand area is unacceptable for the exhibitor, the exhibitor can demand that Messe Muenchen India assign him an acceptable stand area. If Messe Muenchen India does not comply with the demand within an appropriate time period, the exhibitor can withdraw from the contract. The exhibitor does not have any more far-reaching rights. Exhibitors do not have a legal claim to admission unless such a claim results from the law. Exhibitors who have not fulfilled their financial obligations to Messe Muenchen India in respect of previous events, or have infringed regulations governing the use of the event grounds, or the terms of participation, may be excluded from admission to future events without prior written notification. In such cases, Messe München reserves the right to enforce the lessor's lien, as permitted by law, in order to secure Messe Muenchen India’s claims against the exhibitor. Admission cannot be transferred.

A4.1. Co-exhibitors and authorized representatives

A co-exhibitor is one who presents his own goods or services, using his own staff, at the stand of another exhibitor (the main exhibitor). This definition includes group companies and subsidiaries. Agents and representatives are not considered as co-exhibitors. In the case of an exhibitor who is also a manufacturer, an additionally represented company is any other company whose goods or services are offered by the exhibitor. If an exhibitor displays not only the products of one manufacturer but also goods and services of other companies, these count as additionally represented companies. Admission of the exhibitor does not mean that a contract exists between Messe Muenchen India and the co-exhibitors or other companies he represents.

A4.2. Official participation

Official participation, i.e., participation in the fair, is only admissible if the exhibitor has an exhibit space or stands at Messe München and if the exhibitor has paid the participation fee. Messe München reserves the right to enforce the lessor's lien, as permitted by law, in order to secure Messe Muenchen India’s claims arising from the rental. The exhibitor must inform Messe Muenchen India about the ownership of the exhibit space or stands. Should the exhibitor not meet his financial obligations, Messe Muenchen India can claim the exhibits and stand fittings and, at the exhibitor’s expense, sell them to public auction or privately. The legal consequences that arise from the exhibitor’s insolvency, as far as are permitted by law, are excluded. Messe Muenchen India does not accept liability for damage to exhibits and stand fittings detached under the terms of participation. Upon special application by the exhibitor, the participation price and/or the payment for the admittance of co-exhibitors can be invoiced to a third party. As a prerequisite, the third party must sign a written contract stating that the recipient of the invoice will either pay the account owed to Messe Muenchen India, or Messe Muenchen India and Messe Muenchen India must declare its agreement with such. Should the exhibitor wish to have an invoice rewritten because the name, legal form or address of the recipient of the invoice has changed, the exhibitor is obliged to pay the organizer a sum amounting to EUR 50.00/4,000 for each change of invoice unless the details in respect of name, legal form or address of the recipient of the invoice were incorrect on the original invoice and the organizer was responsible for the incorrect details. The exhibitor should be ultimately responsible for failure of third party.

A5. Cancellation of the contract

The location, type, dimensions or size of the exhibition area rented by the exhibitor are subsequently changed so much that the exhibitor can no longer be reasonably expected to accept the exhibition area, the exhibitor is entitled to withdraw from the rental contract within one week of receiving written notification by Messe München or Messe München India. Otherwise, the exhibitor is excluded from the statutory rights to withdraw from the contract. If the exhibitor states that he is withdrawing from the contract and once more suspends the use of his exhibit area or his stand area for at least five days and this deadline for payment has not been met, Messe München is entitled to withdraw or to terminate the contract if the exhibitor fails to meet his financial obligations to Messe Muenchen India on time, Messe Muenchen India does not have the right but the obligation to extend the contract. Should the fair be cancelled or closed, the exhibitor is entitled to claim damages remains unaffected. The exhibitor can demand that the flat-rate compensation be reduced if he proves that Messe Muenchen India has sustained less damage.

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As of November 2020

Place : Date:

Company stamp & signature:

Clause A19 below.
A9. Liability and insurance
Messe Muenchen India is liable for personal injury (damage arising from injury to life, body or health) caused by neglect of duty for which Messe Muenchen India, its legal representatives or employees are responsible. Messe Muenchen India is also liable for any damage caused by grave breach of cardinal duty by Messe Muenchen India, its legal representatives or employees. In these cases Messe Muenchen India is liable only once and not consequent damage and then only up to five (5) times the net participation fee, at most, INR 100,000 per claim. This limitation of liability applies only to entrepreneurs, legal persons under public law or special public-law entities. If the exhibitor is an entrepreneur, legal person under public law or special funds under public law, for the avoidance of doubt, it is clarified that Messe Muenchen India is under no circumstances liable for damage to or of loss of goods brought to the trade fair by the exhibitor or the stand fittings or furnishings. In this case, it is immaterial whether such damage or loss occurs before, during or after the trade fair.

The same applies to vehicles left on the trade fair grounds by exhibitors, their employees or representatives.

For this purpose, the exhibitor is liable for any culpable damage to persons or property caused by him, his employees, representatives and exhibitors and their exhibition articles or exhibition installations and equipment. Each exhibitor is obligated to take out suitable insurance with sufficient insurance coverage with an insurance registered in the Republic of India and to pay the premiums incurred (including insurance tax) in good time.

A10. Photography, filming, video recording and sketching
Only persons authorized by Messe Muenchen India and in possession of a valid Messe Muenchen India exhibitor’s pass are allowed to make photographic, filmed or video recordings of the trade fair. Exhibitors are not permitted to remove trade fair goods or dismantle their stands before the trade fair closes. If they break this rule, Messe Muenchen India is entitled to demand a penalty of EUR 350/INR 28,000.

A11. Catering, deliveries to stands
Only companies approved for the event grounds may supply exhibition stands with food, beverages and/or flowers. Deliveries to exhibition stands are only permitted by companies approved by Messe Muenchen India and in possession of a valid Messe Muenchen India exhibitor’s pass. All articles on display, printed papers, advertising materials, or otherwise, that an exhibitor has infringed the intellectual property rights of another exhibitor will be confiscated and removed from the trade fair and at the exhibitor’s expense. No free catering or beverages are permitted by applicable laws. This period of limitation starts at the end of the month in which the closing date of the fair falls. Notwithstanding the provisions set out in clause A11, any complaints about invoices are to be made in writing within a period of exclusion amounting to 14 days following receipt of the invoice concerned.

A17. Period of limitation, period of exclusion
All the exhibitor’s claims against Messe Muenchen India arising from the stand rental, and all legal proceedings in connection therewith lapse after a period of six months, unless permitted by applicable laws. This period of limitation starts at the end of the month in which the closing date of the fair falls. Notwithstanding the provisions set out in clause A11, any complaints about invoices are to be made in writing within a period of exclusion amounting to 14 days following receipt of the invoice concerned.

A19. Jurisdiction, arbitration agreement
The following shall apply where the exhibitor is incorporated in the Republic of India:

- In the event of any dispute, controversy or claim (collectively, ‘dispute’) arising out of or relating to this rental contract, or the breach, termination or invalidity of this rental contract, both parties shall attempt in the first instance to resolve such dispute through friendly consultations. If any dispute is not resolved by friendly consultations, then the parties submit to the exclusive jurisdiction of courts and tribunals of competent jurisdiction within the Republic of India.

- The following shall apply where the exhibitor is incorporated or with their principal place of business outside the Republic of India:

  - In the event of any dispute, controversy or claim (collectively, ‘dispute’) arising out of or relating to this rental contract, or the breach, termination or invalidity of this rental contract, arbitration shall be conducted in accordance with the Rules of Arbitration of the Indian Council “IMC” (the “rules”), which, as modified from time to time, are deemed to be incorporated by reference into this section (provided that, in the event of any conflict between the rules and the provisions of this clause, the latter shall prevail).

- All arbitration proceedings shall be conducted in the English language. The arbitration shall be conducted by a panel of three (3) arbitrators consisting of one (1) arbitrator appointed by Messe Muenchen India, one (1) arbitrator appointed by the exhibitor and the third arbitrator appointed by the aforesaid two appointed arbitrators. The seat of the arbitration shall be in Mumbai. The award rendered by the arbitrators shall be in writing and shall not make such decision, on the basis of the principle of non-disclosure, in which case the arbitrators shall set out the reasons for their decision. The award shall be final and binding on the parties. This applies even in case of termination or withdrawal of any contractual relationship.

- In India, subject to the provisions of arbitration above, (A) with respect to any challenge, demand or claim arising directly, to the arbitration (“Proceedings”); and (B) for the purpose of enforcement of the arbitral award; the courts and tribunals of competent jurisdiction at Mumbai shall have exclusive jurisdiction.

A20. Data protection
In compliance with data protection legislation, the person-related data of the exhibitor is processed and used for fulfilling the business purposes of Messe Muenchen India and shared with third parties in order to fulfill the purposes of the contract. Personal data of the exhibitor shall be used by third parties for marketing purposes of related trade fairs by the associate companies of Messe Muenchen India.

A21. Severability clause
Should the provisions set out in the Terms of Participation or Technical Guidelines be or become legally invalid or incomplete, the validity of the other provisions or the contract concerned remains unaffected. In such a case, the contracting parties undertake to replace the invalid provision and/or fill the gap with a provision with which the contracting parties are most likely to achieve the economic purpose they pursue.

A22. Authority
The exhibitor warrants that it has full power and capacity and authority to sign the application form.

A23. Legal compliance
The exhibitor warrants that it is in compliance with the Indian laws at the time of signing the application form and shall comply with Indian laws at all times while performing its activity while participating in an event. The exhibitor is not restricted by any judgement, injunction, order, decree or award from signing the application form and performing activities under it.

A24. Indemnification
The exhibitor agrees to indemnify and keep indemnified Messe Muenchen India, its officers, employees and agents from and against any action, liability, penalty, prosecution, notices, fines, investigation, cost, charges, expenses, damages or claim of whatsoever nature arising out of or resulting from any act attributable to the exhibitor. Its employees agents and representatives are responsible for any breach of cardinal duty by the exhibitor. The exhibitor agrees to indemnify Messe Muenchen India, its officers, employees and agents (b) any breach of the covenants herein contained or wrongful representations and warranties made by exhibitor, co-exhibitor, its employees and agents and (c) any wilful misconduct or gross negligence in performing its obligations under this agreement.

As of November 2020

Company stamp & signature:__
Date:___